

# **Benefits of using an EMACS Bodyshop Manager with a DMS System**

## **DMS LINKS**

We can import your current customer and vehicle information into EMACS to remove the need for duplicate keying of information.

Job numbers (Wip's) created on Kerridge are exported and imported into EMACS which can then populate all Proprietary estimating systems, again avoiding duplicate keying.

We can also facilitate the importing of all parts lines information from Audatex into your Kerridge WIP (Link possibly needed to be switched on in Kerridge with a possible charge)

## **ESTIMATING**

Automated data transfer between EMACS and all proprietary estimating systems to eliminate duplicate keying.

Automated estimate follow up reports help to increase your conversion rate.

Facility to transmit 4 images as 1 for Audatex estimates saving you a minimum of 0.84p per estimate.

Estimator performance comparison, highlighting where one estimator is achieving better results out of an Audatex estimate than another, to enable sharing and learning how to generate more time per estimate and more revenue for the company.

## **EMACS ESTIMATING**

Emacs professional opinion time estimating, ideal for private and sales estimates.  
(Saving £thousands compared with Audatex).

## **ESTIMATED HOURS VARIANCE PERCENTAGE (SKIMMING OF TIME)**

Automatically reducing estimated times allocated to workshop (by work provider and by department) to increase your overall recovery rate and increase profitability which will help offset any 'management charges' you have to pay.

## **WORKSHOP LOADING**

Facility for anyone to load the workshop based on the hours on the estimate, giving accurate due in/out dates based on current work in progress levels and advance bookings, achieving a higher percentage of vehicles out on time and minimising idle time (which costs the company around £50 per hour in lost revenue sales) Improving your key to key times will allow you to reduce your courtesy car fleet.

## **STATUS PANELS**

This function allows instant notification of jobs at various stages, courtesy cars on site, parts purchase orders due etc. Information comes looking for you.

## **CONTROLLER REPORT**

This 'live' report displays the current status of the repair, who is working on it, how much time is left in each stage, and much more info. Rolling the mouse over the screen will pop up various information boxes.

## **WORKSHOP TIME RECORDING**

Productive clocking's become more accurate and transparent, no more time spent analysing time sheets with the potential of false bonus claims. EMACS time records are accepted by manufacturers for warranty audit procedures

Automated warnings at certain stages of jobs (by work provider) to take images in strip, prep etc. which will ensure you get paid for all repairs, and not kicked out for "no supporting images".

Productive's can view accident damage images and repair methodology from the workshop eTrac unit saving thousands of pounds a year printing them off. EMACS automatically records who and when the repair methods were viewed and also reports if they have not been viewed. This facility is approved for PAS125 audit purposes.

Technicians can see displayed on the workshop eTrac unit details of all parts ordered and received.

Supplementary requests are all controlled electronically and can be sent to individual estimators for approval with full history and tracking (for managers and productive's).

## **ACTIVITY SCREEN**

Clicking on the activity button at any time will display a screen showing all staff, what job they are clocked on with each 0.1 segment showing the job number the employee was booked on and the colour indication as per the legend at the bottom of the screen.

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## **COURTESY CARS**

The booking of all courtesy car records and documentation is controlled by EMACS.  
Courtesy car utilisation reports help to maintain the optimum required level of courtesy cars.  
Automated warnings when car is due for service, mot, taxing or due to go off contract.

## **IMAGE AND DOCUMENT STORAGE**

Allows all hard copy documentation to be scanned and stored against jobs and estimates reducing the amount of paper records stored, relieving pressure on valuable office space and will lead to an improved working environment for you and your staff. These 'Images' can then be re-printed, emailed or faxed directly from the system with full history, including all imported estimate images and any additional (extra damage / supplementary request) images.

## **PARTS**

Automated parts to order warning for work in progress jobs, advance bookings and supplementary requests  
Damage images available to be emailed to suppliers that will support parts ordering, cutting down on returns.

## **PAINT IMPORT**

All paint mixes from manufacturers smart scales can be imported into EMACS and reported in job profit report.

## **INTERNAL MESSAGING**

Full internal messaging system with facility for all unanswered messages to escalate to "Super User"

## **ELECTRONIC DIARY**

All admin, parts and estimators have access to electronic diary for booking in estimates, collection and delivery etc.

## **MANAGEMENT REPORTING**

### **Detailed job history**

Job history is recorded automatically; colour coded by section/department and cannot be edited.

### **Job profit report**

Showing total sales, then split into Labour (sales, cost, profit in £ & GP %), Paint (sales, cost, profit in £ & GP%), Parts sales, Other charges sales, also shows efficiency by department, recovery rate, cost of courtesy cars and much more.

### **Work in progress**

Lists all 'WIP' jobs (hours booked and paint mixed on jobs not yet invoiced) by job number, department totals, and actual cost listed in a due out date order, also showing vehicle status i.e. Finished, Ready & Collected.

### **Sold hours analysis**

Lists the total number of hours sold to each 'Work Provider' by department, showing as a % of total hours sold, Labour efficiency % as well as the Achieved and Effective labour recovery rate, number of courtesy car days (and costs), number of invoices, labour value, cost of labour, labour profit in a pounds and GP%.

### **Booked hours analysis**

Lists all hours attended and booked to jobs by department, showing the % split of hours attended and booked to your analysis codes.

### **K P I report**

Lists a customisable set of 'Key Performance Indicators' that measures and highlights areas of your business that may benefit from more attention. Details of all data in each report can be viewed or printed.

### **Manufacturer reports**

Monthly / quarterly / annual reporting for most manufacturers.

### **Holiday, training and sickness records.**

Lists all changes to standard attended hours, future and/or historical, covering all holidays, training, sickness and any other notable absences.

### **Job search facility**

Report generator used for creating specific reports and mailshots.

For more information please check out our web site [www.entegral.co.uk](http://www.entegral.co.uk)  
or call +44 345 1234 051, (Ireland) 353 1 233 8701